

2026/6/8

Q&A Session

– Financial Results Briefing for FY2026 (Full-Year)

Question1 :

What is the background behind the expected decrease in shipments of Retroreflective Sheetings for License Plates in Europe for FY2027? Although this product is positioned as a growth driver in the Medium-term Management Plan, is this due to temporary factors?

Answer:

For the current fiscal year, shipments are expected to remain at roughly the same level as the previous year. However, in the new Medium-term Management Plan, this business is positioned as a growth driver, and the plan reflects expectations for future growth.

Question2 :

In the business overview for the current fiscal year, what are the factors behind the increased shipments of 3D Emblems for automobiles driven by expansion in the U.S., as well as the increase in shipments of products for license plate-related products?

Answer:

For 3D emblems, products originally for two-wheeled vehicles have been adopted for four-wheeled vehicles. Regarding license plate-related products, sales expansion activities have been effective in regions outside Europe.

Question3 :

It is understood that the current situation in the Middle East has not had a significant impact on procurement for the time being. Could you share your outlook going forward?

Answer :

Regarding increases in raw material prices and other costs, we are implementing measures such as price pass-throughs, and our performance outlook for this fiscal year is based on the information currently available.

Question4 :

We saw the announcement regarding the investment in 3DC in March. What effects are expected from this investment in the Medium-term Management Plan, and how is the company considering future investments in startups?

Answer :

We will proactively consider investments in startups with advanced technologies when they are related to our strategic market sectors and have the potential to generate synergies.

The effects of the investment in 3DC are not incorporated into the new Medium-term Management Plan. However, we will provide updates if there is any progress.