# Explanation of Financial Results for the 2nd Quarter of the Year ending March 31, 2025

November 8, 2024





# Summary of Financial Results for the 2nd Quarter of the Year ending 31 March 2025

### Summary [Consolidated Statements of Income]



- In the electronics and functional products business, shipments of products for semiconductors and electronic components increased with the gradual recovery of the electronics market.
- In the film and sheetings products business, in addition to an increase in shipments of products for license
  plates due to an increase in the number of automobiles sold in Europe, the United States and China, there was
  a positive impact on profits/losses due to exchange rates.
- In the construction materials related business, profitability declined due to factors such as rising raw material prices and inventory reductions.
- In the engineering business, sales increased due to an increase in orders for carbon neutral transition facilities for the steelmaking sector.
- As a result of the above, both incomes and profits increased compared to the same period of the previous year.

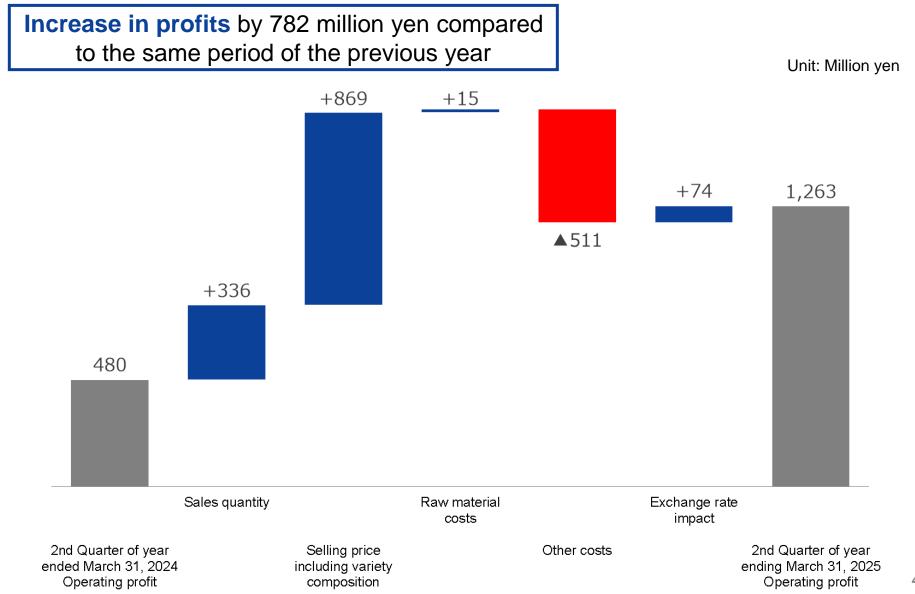
Unit: Million yen

	2nd Quarter of year ended March 31, 2024	2nd Quarter of year ending March 31, 2025	Year-on-year	· comparison
	Results	Results	Year-on-year changes (amount)	Year-on-year changes (percentage)
Net sales	21,333	23,370	2,037	+9.5%
Operating profit	480	1,263	782	+162.7%
Operating profit/ net sales	2.3%	5.4%	_	+3.1 points
Ordinary profit	1,027	1,381	354	+34.5%
Quarterly net profit	787	847	60	+7.7%

### Analysis of factors leading to changes in operating profit



2nd Quarter of year ended March 31, 2024 v.s. 2nd Quarter of year ending March 31, 2025



## Performance by segment



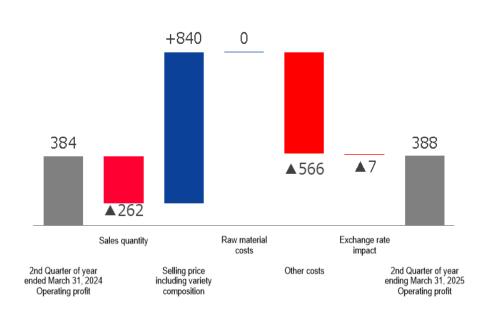
					Unit: Million yen
		2nd Quarter of year ended March 31, 2024	2nd Quarter of year ending March 31, 2025	Year-on-year comparison	
		Results	Results	Year-on-year changes (amount)	Year-on-year changes (percentage)
Electronics and	Net sales	8,323	8,621	298	+3.6%
Functional Products	Operating profit	384	388	3	+1.0%
Films and Sheetings	Net sales	8,601	9,963	1,361	+15.8%
Products	Operating profit	341	966	625	+183.5%
Construction	Net sales	3,499	3,501	1	+0.1%
Materials Related	Operating profit	147	11	<b>▲</b> 135	▲92.0%
Engineeing	Net sales	1,075	1,422	347	+32.3%
Liigilieeilig	Operating profit	<b>▲</b> 127	91	218	-
Consolidated adjustment amount	Net sales	<b>▲</b> 166	<b>▲ 138</b>	28	_
	Operating profit	▲ 265	▲ 194	71	-
Consolidated total	Net sales	21,333	23,370	2,037	+9.5%
amount	Operating profit	480	1,263	782	+162.7%

#### Situation by segment

#### **Electronics & Functional Products Business**



				Unit: Million yen
	Year ended	2nd Quarter of Year ending March 31, 2025	Year-on-year	comparison
	Results	Results	Year-on-year changes (amount)	Year-on-year changes (percentage)
Net sales	8,323	8,621	298	+3.6%
Functional chemicals	1,522	1,889	367	+24.1%
Functional polymers	4,345	3,907	<b>▲</b> 438	▲10.1%
Electric materials	2,455	2,825	370	+15.1%
Operating profit	384	388	3	+1.0%



#### Functional Chemicals Increased incomes and profits

- Increase in shipments of products for semiconductors and electronic components with the gradual recovery of the electronics market.
- Decrease in shipments of products for agricultural chemicals due to inventory adjustments made at the customer's request.

#### Functional Polymers Decreased incomes and profits

- + Positive impact on profit/loss due to revisions to product prices in line with rising raw material prices.
- Decrease in shipments of adhesives for domestic optical-related fields.

#### **Electric Materials** Increased incomes and profits

+ Increase in shipments of products for semiconductors and electronic components with the gradual recovery of the electronics market.

### Situation by segment Films & Sheetings Products Business



				Unit: Million yen	
	Year ended	2nd Quarter of Year ending March 31, 2025	Year-on-year comparison		
	Results	Results	Year-on-year changes (amount)	Year-on-year changes (percentage)	
Net sales	8,601	9,963	1,361	+15.8%	
Films	620	708	88	+14.2%	
Stickers	3,319	3,588	269	+8.1%	
Retroreflective sheetings	4,662	5,665	1,003	+21.5%	
Operating profit	341	966	625	+183.5%	



#### Films Increased incomes and decreased profits

- + Increase in shipments of products for outdoor signs in Japan
- Negative impact on profit/loss due to the delay in passing on the increased cost of raw materials to product prices

#### Stickers Increased incomes and profits

- + Increase in shipments of high-value-added products such as 3D emblems for motorcycles in Thailand
- + Increase in shipments of products for motorcycles applications due to higher motorcycle production in Indonesia.

#### Retroreflective Sheetings Increased incomes and profits

- + Increase in shipments of products for license plates due to an increase in the number of automobiles sold in Europe, the United States and China
- + Positive impact on profit/loss due to exchange rates

#### Situation by segment

#### **Construction Materials Related Business**



					147	0	0				
				Unit: Million yen				<b>▲</b> 12			
	2nd Quarter of Year ended March 31, 2024	2nd Quarter of Year ending March 31, 2025	Year-on-yea	r comparison							
	Results	Results	Year-on-year changes (amount)	Year-on-year changes (percentage)					<b>▲</b> 79		
Net sales	3,499	3,501	1	+0.1%						<b>▲</b> 45	11
Operating proffit	147	11	<b>▲</b> 135	▲92.0%		Sales quantity		Raw material costs		Exchange rate impact	
			-	1	2nd Quarter of year ended March 31, 202 Operating profit		Selling price including variety composition		Other costs		2nd Quarter of year nding March 31, 2025 Operating profit

#### **Increased incomes and decreased profits**

- Increase in shipments of resin extrusion molded products for housing due to an increase in demand for home renovations under the energy conservation subsidy program
- Increase in raw material prices due to the rise in the price of aluminum ingots
- Negative impact on profit/loss due to inventory reduction

### Situation by segment Engineering Business



Unit: Million yen

	2nd Quarter of Year ended March 31, 2024	2nd Quarter of Year ending March 31, 2025	Year-on-year	· comparison
	Results	Results	Year-on-year changes (amount)	Year-on-year changes (percentage)
Net sales	1,075	1,422	347	+32.3%
Operating proffit	<b>▲</b> 127	91	218	-

#### **Increased incomes and profits**

- Increase in sales due to an increase in orders for carbon neutral transition facilities for the steelmaking sector
- Positive impact on profit/loss due to cost reduction through procurement efficiency improvements and other measures

## [Summary] Consolidated balance sheets



Unit: Million yen

			Unit: Million yen
	Year ended March 31, 2024	2nd Quarter of year ending March 31, 2025	End-to-end ratio
Cash and deposits	13,442	13,632	189
Notes and accounts receivable - trade	12,526	13,145	618
Inventory	9,368	10,054	685
Tangible fixed assets/intangible fixed assets	24,004	23,999	<b>4</b> 4
Other	1,680	1,718	38
Total assets	61,020	62,548	1,528
Interest-bearing liabilities	11,491	10,028	<b>▲</b> 1,463
Notes and accounts payable - trade	5,537	6,184	646
Other	9,368	9,530	162
Total liabilities	26,396	25,742	<b>▲</b> 653
Shareholders' equity	23,996	24,397	401
Accumulated other comprehensive income	8,634	10,264	1,629
Non-controlling interests	1,992	2,143	150
Total net assets	34,623	36,805	2,181
Total liabilities and net assets	61,020	62,548	1,528
D/E ratio	0.35	0.29	▲ 0.06
Equity capital	32,630	34,661	2,031
Equity ratio	53.5%	55.4%	1.9 points

### Consolidated statements of cash flows



### Free cash flow was 1,822 million yen

Unit: Million yen

Profit before income taxes       1,233       1,381       148         Depreciation       969       940       ▲ 28         Net cash provided by (used in) operating activities       ▲ 101       ▲ 36       65         Other       ▲ 625       ▲ 563       62         Cash flows from operating actiities       1,476       1,722       246         Cash flows from investing actiities       ▲ 2,108       99       2,207         Free cash flows       ▲ 631       1,822       2,454         Net increase (decrease) in borrowings       825       ▲ 1,455       ▲ 2,280         Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458         Effect of exchange rate change on cash and cash equivalents       627       927       299		2nd Quarter of Year ended March 31, 2024	2nd Quarter of Year ending March 31, 2025	Year-on-year comparison
Net cash provided by (used in) operating activities       ▲ 101       ▲ 36       65         Other       ▲ 625       ▲ 563       62         Cash flows from operating actiities       1,476       1,722       246         Cash flows from investing actiities       ▲ 2,108       99       2,207         Free cash flows       ▲ 631       1,822       2,454         Net increase (decrease) in borrowings       825       ▲ 1,455       ▲ 2,280         Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458	Profit before income taxes	1,233	1,381	148
Other       ▲ 625       ▲ 563       62         Cash flows from operating actiities       1,476       1,722       246         Cash flows from investing actiities       ▲ 2,108       99       2,207         Free cash flows       ▲ 631       1,822       2,454         Net increase (decrease) in borrowings       825       ▲ 1,455       ▲ 2,280         Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458	Depreciation	969	940	<b>▲</b> 28
Cash flows from operating actiities       1,476       1,722       246         Cash flows from investing actiities       ▲ 2,108       99       2,207         Free cash flows       ▲ 631       1,822       2,454         Net increase (decrease) in borrowings       825       ▲ 1,455       ▲ 2,280         Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458	Net cash provided by (used in) operating activities	▲ 101	<b>▲</b> 36	65
Cash flows from investing actiities       ▲ 2,108       99       2,207         Free cash flows       ▲ 631       1,822       2,454         Net increase (decrease) in borrowings       825       ▲ 1,455       ▲ 2,280         Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458	Other	<b>▲</b> 625	<b>▲</b> 563	62
Free cash flows       ▲ 631       1,822       2,454         Net increase (decrease) in borrowings       825       ▲ 1,455       ▲ 2,280         Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458	Cash flows from operating actiities	1,476	1,722	246
Net increase (decrease) in borrowings       825       ▲ 1,455       ▲ 2,280         Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458	Cash flows from investing actiities	<b>▲</b> 2,108	99	2,207
Dividends paid       ▲ 328       ▲ 465       ▲ 136         Other       ▲ 79       ▲ 122       ▲ 43         Cash flows from financing actiities       415       ▲ 2,042       ▲ 2,458	Free cash flows	<b>▲</b> 631	1,822	2,454
Other         ▲ 79         ▲ 122         ▲ 43           Cash flows from financing actiities         415         ▲ 2,042         ▲ 2,458	Net increase (decrease) in borrowings	825	<b>▲ 1,455</b>	<b>▲</b> 2,280
Cash flows from financing actiities 415 ▲ 2,042 ▲ 2,458	Dividends paid	▲ 328	<b>▲</b> 465	<b>▲</b> 136
	Other	▲ 79	<b>▲ 122</b>	<b>▲</b> 43
Effect of exchange rate change on cash and cash equivalents 627 927 299	Cash flows from financing actiities	415	<b>▲</b> 2,042	<b>▲</b> 2,458
	Effect of exchange rate change on cash and cash equivalents	627	927	299
Net increase (decrease) in cash and cash equivalents 411 706 295	Net increase (decrease) in cash and cash equivalents	411	706	295
Final balance of cash and cash equivalents 10,232 12,764 2,531	Final balance of cash and cash equivalents	10,232	12,764	2,531



# Forecast of full-year results for the year ending 31 March 2025

# Forecast of consolidated results for the year ending 31 March 2025



Net sales are expected to be in line with the previous forecast.

Operating profit has been revised upwards, based on expectations that the gradual recovery in the electronics market that began in the first half of the year will continue.

Ordinary profit and current net profit have been revised upwards, due to the recording of foreign exchange gains.

Unit: Million yen

	Year ended March 31, 2024		Year ended March 31, 2025		Year ended March 31, 2025		Year-on-year changes		
	Re	sults	Profit margin	Forecasts announced on 5/13	Profit margin	Forecasts at present	Profit margin	Year-on-year changes (amount)	Year-on-year changes (percentage)
Net sales	4.	3,231	-	50,000		50,000		6,769	+15.7%
Operating profit		849	2.0%	2,100	4.2%	2,300	4.6%	1,451	+170.8%
Ordinary profit		1,573	3.6%	2,200	4.4%	2,600	5.2%	1,027	+65.3%
Current net profit		999	2.3%	1,000	2.0%	1,400	2.8%	401	+40.0%
Dividend per	Interim	30 yen	_	40 yen	_	40 yen		0 yon	+0.0%
share	Year end	50 yen	_	40 yen	_	40 yen	_	0 yen	±0.070

The annual dividend for the Year ending March 31, 2025 is expected to be 80 JPY, the same amount as in the previous year. The shareholder return policy aims to maintain a stable dividend with a payout ratio of at least 30%.

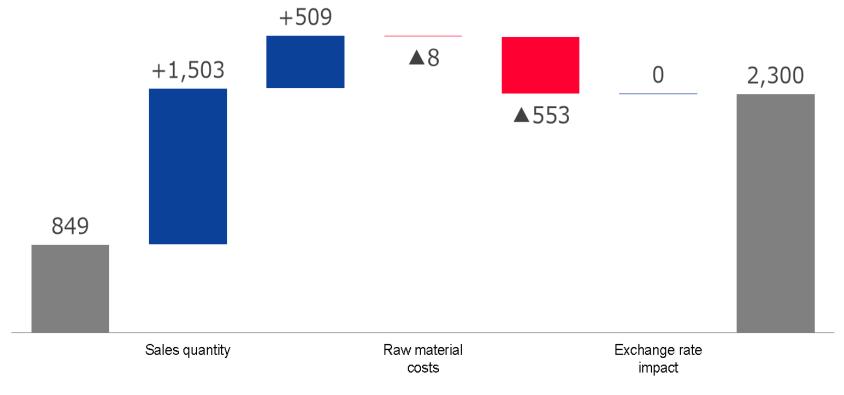
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# Analysis of factors leading to changes in operating profit FY2024 vs FY2025



Increase in profits by 1,451 million yen compared to the previous period

Unit: Million yen



Selling price including variety composition

Other costs

Forecasted operating profit for year ending March 31, 2025

## Business outlook by segment



Unit: Million ven

		Year ended March 31, 2024	Year ended March 31, 2025	Year ended March 31, 2025	Year-on-ye	Unit: Million yen
		Results	Forecasts announced on 5/13	Forecasts at present	Year-on-year changes (amount)	Year-on-year changes (percentage)
Electronics and	Net sales	16,545	19,000	18,200	1,655	+10.0%
Functional Products	Operating profit	643	1,100	800	157	+24.4%
Films and Sheetings	Net sales	17,498	20,000	20,800	3,302	+18.9%
Products	Operating profit	655	1,400	1,800	1,145	+174.8%
Construction Materials Related	Net sales	7,112	7,400	7,400	288	+4.0%
	Operating profit	272	50	40	▲ 232	▲85.3%
	Net sales	2,491	4,000	3,700	1,209	+48.5%
Engineeing	Operating profit	<b>▲</b> 136	280	300	436	-
Consolidated	Net sales	<b>▲</b> 416	▲ 500	▲ 100	316	-
adjustment	Operating profit	▲ 586	▲ 730	▲ 640	▲ 54	-
Composidated total	Net sales	43,231	50,000	50,000	6,769	+15.7%
Consolidated total	Operating profit	849	2,100	2,300	1,451	+170.8%

# Business outlook for second half of the fiscal year by segment (First Half Comparison)



Functional		<ul> <li>Shipments of products for semiconductors and electronic components increased with the recovery of the electronics market.</li> </ul>			
Electronics	chemicals	<ul> <li>With the completion of inventory adjustments due to customer circumstances, shipments of products for agricultural chemicals increased.</li> </ul>			
and Functional	Functional	+ Shipments of adhesives for optical-related fields increased due to increased sales in the Chinese market.			
Products	polymers	<ul> <li>Domestic shipments of adhesives for paints decreased.</li> </ul>			
11000013	Electric materials	+ Shipments of products for semiconductors and electronic components increased with the recovery of the electronics market.			
	materiais	<ul> <li>Negative impact on profit/loss due to inventory reductions.</li> </ul>			
	Films	Shipments of laser markable labels for tamper prevention increased due to increased sales in the Chinese market			
Films and Sheetings	Stickers	+ Shipments of products for motorcycles applications increased due to higher motorcycle production in Brazil			
Products		_ Negative impact on profits/losses due to exchange rates.			
	Retroreflective	+ Shipments of reflective sheetings products for graphics increased.			
	sheetings	Negative impact on profit/loss due to inventory reductions.			
Construction Materials Related	+ Sales increased due to an increase in the number of condominiums completed.				
Engineering	+ Sales increased due to an increase in orders for carbon neutral transition facilities for the steelmaking sector.				



# Actions to achieve management conscious of cost of capital and stock price

### Initiatives for improved PBR



Recognizing that improving PBR is an important management issue, the company will promote measures from both ROE and PER perspectives.

PBR

ROE



PER

#### **ROE**

- Growing business by expanding sales of growth drivers and creating new growth drivers in strategic market areas.
- Strengthening the structure of the core businesses with low profitability.
- Considering using interest-bearing debt as needed while maintaining a sound financial structure.
- Shareholder returns: Continuing to pay stable dividends with a target payout ratio of 30% or more.
  - ⇒The annual dividend for the Year ending March 31, 2025 is expected to be 80 JPY.

#### PER

- Growing business by expanding sales of growth drivers and creating new growth drivers in strategic market areas.
- Strengthening the structure of the core businesses with low profitability.
- Promotion of sustainability management:
  - Promoting renewable energy use through solar power generation and renewable energy purchase, etc.
  - Contributing to carbon neutrality through engineering business.
  - Investing in human capital with an awareness of diversity equity and inclusion.



## **TOPICS**

### TOPICS (1)

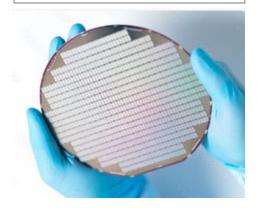


# Inquiries about vinyl ether for semiconductor applications are increasing

There are only a few manufacturers in the world that produce vinyl ether, which is synthesized using acetylene derived from carbide as a raw material. Furthermore, the wide range of vinyl ether products that our Group manufactures is one of our strengths. Vinyl ether is used in a variety of applications, and recently, we have been receiving more inquiries about its use in semiconductorrelated applications, such as its use as a blocking agent for photoresist and a modifier for photosensitive resin. Acetylene, the raw material for vinyl ether, is highly flammable and poses a risk when handling. Our Group has achieved safe operations and a stable supply of products through the inheritance of the technology and management that we have cultivated since our founding.

## Examples of vinyl ether applications

- High weather-resistant and high anticorrosive paints used for bridges, towers, etc.
- > Raw materials for UV ink
- Improving the flexibility of soft contact lenses
- Raw materials for cancer treatment drugs



### TOPICS (2)



## Azole compounds are contributing to the field of next-generation semiconductors

Cyanamide and cyanamide derivatives, which are manufactured from carbide, have long been used as raw materials and intermediates for pharmaceuticals and agricultural chemicals. In addition, azole compounds, which are one type of cyanamide derivative, are also used as surface treatment agents in semiconductor manufacturing processes and as additives to improve the adhesion in electronic devices.



In conventional semiconductor manufacturing, the adhesion of resin to metal surfaces was physically improved by roughening the metal surface. In recent years, due to the need for high-speed communication, it has been necessary to avoid roughening the surface of metals in order to reduce transmission loss. Azole compounds produced by the Group have the ability to chemically bond metal surfaces without the need for roughening the surfaces, which leads to further improvements in reliability and is attracting attention for its contribution to the evolution of next-generation and advanced semiconductors.

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## For questions and inquiries from analysts/institutional investors, please contact



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