

2025/11/26

Q&A Session
– Financial Results Briefing for the 2nd Quarter of FY2026

Question 1:

Did the first-half results of the Films and Sheetings Products Business and the Electronic and Functional Products Business exceed the internal plan? Also, what were the factors for this?

Answer:

The first-half results were above expectations for the Films and Sheetings Products Business, driven by strong performance in Stickers at our Brazil site and Retroreflective Sheetings for License Plates in Europe. For the Electronic and Functional Products Business, the situation was unexpected, particularly in Functional Polymers, due to intensified competition in the Chinese market.

Question 2:

Is it correct to understand that the overall first-half results for the company were above expectations?

Answer:

That is correct.

Question 3:

Regarding the next Medium-Term Management Plan scheduled to be announced in FY2026, what will be its duration? What is the direction for strategic market sectors?

Answer:

The duration of the next Medium-Term Management Plan is still under consideration. As for the direction of strategic market sectors, discussions are currently based on the existing plan, “NCI KIRARI 2025.” At this point, no major changes are expected.

Question 4:

Regarding the adoption of Retroreflective Sheetings for License Plates in Africa, what were the success factors? Also, what are the current target regions for expanding sales of these sheetings?

Answer:

The success factors were strong, long-term relationships with major distributors and proactive market development focused on regions where we had not yet entered, including Africa. Currently, our products are adopted in a wide range of regions, including Europe, the United States, China, Australia, and Southeast Asia, and we will continue to focus on expanding into untapped regions.